

## **Teklatch is hiring ASIC Field Application Engineer**

*Copenhagen, November 30<sup>th</sup> 2009*

**Teklatch A/S** is an electronic design automation (EDA) startup located in central Copenhagen in Denmark. The company was founded in 2006 as a spin-off from the Technical University of Denmark. Targeting cutting-edge EDA technology used during physical back-end design of state-of-the-art, nano-scale, digital ASICs and Systems-on-Chip, the company's patent pending technology is based on world class innovations. Target segments are ultra low-power, noise sensitive, and mixed-signal applications. Teklatch has an international customer focus and is actively involved with industry leaders in the form of major semiconductor vendors, as well as pan-European research projects.

Teklatch is looking to hire a Field Application Engineer (FAE) to help build and expand an active, international sales and support pipeline. You will become part of a small, dynamic team where commitment, independence, flexibility and professional and personal development are keywords. You will be involved in the pre and post sales and support cycle of exciting, leading-edge technology, and take part in building the company into a leader in its field. Stock warrants will be part of the salary.

### **The job**

As FAE you will take responsibility for supporting our customers at a high technical level. You will be in close cooperation with central R&D, using and testing our software tools, developing test-case designs, reference design flows and user documentation, working with the setup and maintenance of Linux server environments, and assisting on sales and marketing activities in Europe, North America and East Asia. You will be the link between the users of Teklatch's software and our R&D team, to ensure the best possible utilization and development of our technology.

You have a solid background in ASIC engineering, with several years of experience from a similar position. You know ASIC design flows, in particular relating to physical back-end, static timing analysis and power integrity. You have experience setting up and running Linux and Unix environments, including application, test and license servers. Knowledge of GUI development, Tcl/Tk and C/C++ programming and experience with writing user guide documentation is a clear advantage.

You will be involved in direct customer contact and you have the social abilities to build customer trust and maintain the integrity of the company when operating in the field. You are a good listener and you quickly understand customer needs and challenges. Pre-sales activities such as customer presentations, as well as trade show planning and conducting, is an integral part of the job.

Teklatch operates internationally and the job is expected to involve a degree of travelling activity. But since your office will be at our headquarter site in Copenhagen, you are expected to live in the Copenhagen area or be willing to move to this area. English and Danish speaking applicants are welcome. Fluent skills of English are a must, Danish is not required. The compensation package will consist of a combination of monthly salary and stock warrants.

### **The company**

Teklatch is a young, fast-paced, dynamic startup, with high growth potential. You are expected to thrive in this atmosphere, with all the possibilities as well as limitations that are characteristic of a startup. A high degree of entrepreneurial spirit is expected.

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